

Domain**REAL ESTATE AGENT****Title:****Understand and apply knowledge of ethical and professional conduct****Level: 5****Credits: 2****Purpose**

This unit standard specifies the competencies required to understand and apply knowledge of ethical and professional conduct. It includes illustrate an understanding of the meaning of ethics, comply with the ethical requirements impacting on the operation of a real estate business and illustrate the conduct required to be a professional estate agent.

This unit standard is intended for those who work as real estate agent.

Special Notes

1. Entry information:

Prerequisite

- *Unit REA09 demonstrate an understanding of and apply regulatory compliance and the code of conduct in real estate.*

2. This unit standard is to be delivered and assessed in the context of real estate operations.

3. Assessment evidence may be collected from a real workplace or a simulated real workplace or an appropriate simulated environment in which real estate operations are carried out.

4. Performance of all elements in this unit standard must comply with industry standards.

5. Regulations and legislation relevant to this unit standard include the following:

- Occupational Health and Safety Regulations No. 18, 1997 and all subsequent amendments.

Quality Assurance Requirements

This unit standard and others within this subfield may be awarded by institutions which meet the accreditation requirements set by the Namibia Qualifications Authority and the Namibia Training Authority and which comply with the national assessment and moderation requirements. Details of specific accreditation requirements and the national assessment arrangements are available from the Namibia Qualifications Authority and the Namibia Training Authority on www.nta.com.na.

Elements and Performance Criteria

Element 1: Illustrate an understanding of the meaning of ethics

Performance Criteria

- 1.1 The meaning of ethics is illustrated.
- 1.2 Different ethics are identified and described in terms of their key elements.
- 1.3 Relevant codification on ethics is described
- 1.4 Rationale for ethical behavior within professions is explained with reference to internal and external regulation and moral responsibility.
- 1.5 Own perspectives of ethical actions are analyzed in relation to a specified professional ethical behavior.
- 1.6 Key influence in the formation of ethical behavior are identified and described.

Element 2: Comply with the ethical requirements impacting on the operation of a real estate business

Performance Criteria

- 2.1 Ethical requirements impacting on the operation of the business is identified.
- 2.2 Corrective action is taken where required for identified areas of non-compliance with ethical requirements.
- 2.3 Key ethical concepts in forming ethical behavior are explained in terms of the history and context of real estate profession.

Element 3: Illustrate the conduct required to be a professional estate agent

Performance Criteria

- 3.1 Conduct required to be a professional estate agent is identified.
- 3.2 Conduct required to be a professional estate agent is practiced.
- 3.3 Ethical dilemmas or conflicts within the real estate environment are discussed with examples.

Registration Data

Subfield:	Real Estate Agent
Date first registered:	

Date this version registered:	
Anticipated review:	
Body responsible for review:	Namibia Training Authority

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